



March 17–18, 2026

Enrich Work Order Estimating, Warranty, and Pricing Structures

Course Purpose

Equip users with the knowledge and tools to manage the complete job lifecycle — from accurate estimating to efficient work order execution — all supported by a well-structured price book and warranty recovery

Assumption: Users understand Enrich shop use basics.

Why Users Should Attend

Win more jobs with professional, accurate, and competitive estimates.

Improve profitability through efficient pricing and warranty management.

Reduce errors and rework by following standardized workflows.

Enhance customer trust with transparent, consistent job documentation.

Gain for the Company

Enhanced Confidence and Capability – managing the entire work lifecycle for the shop.



Reduced manual effort through better workflows and structured processes.

Enhanced visibility into costs, margins, and recovery opportunities.

Lower administrative overhead and claim disputes

Hands-On, Real-World Practice

Use live examples from Enrich — including practical applications. Participants will work through real scenarios that mirror their day-to-day tasks. Review best practices from actual business cases and field operations.

Course Structure Overview

Day	Title	Duration	Key Focus
1-AM	Work Order Estimates	3 hours	How estimates affect customer satisfaction and profit margins
1-PM	Price Book Structure	3 hrs	Confirm work orders are priced accurately and margins are set for standardized rates
2-AM	Warranty Set-up	3 hrs	Define standard and extended warranty types (parts, labor, combined). Establish coverage duration usage
2-PM	Warranty Collections and Q&A	3 hrs	Manage and monitor claims recovery from submission to full collection